



Press release

Lille, August 16th, 2010

Tereos Europe €500,000,000 6 ³/₈% Senior Notes due 2014

For the nine month period ending June 30th, 2010

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9M 2009/10 RESULTS
(Non-audited figures)

REVENUE OF €2,573 MILLION, UP 1.5%
EBITDA OF € 387 MILLION, UP 25.3%

NET DEBT UP 5.9%

Key financial and operational highlights:

- **Net Revenue** of €2,572.7 million up 1.5% for the 9 month period ended June, 2010 compared to last year, due to higher volumes in EU (sugar, starch & alcohol) and higher prices both in sugar and ethanol in Brazil.
- Higher volume in **Sugar Sales** (+7.1%) and **Starch Sales** (+1.5%), stable volumes in **Alcohol Sales** (-0.5%) compared to the 9 month period ended June, 2009.
- **EBITDA** rose 25.3% to €387.2 million, with an EBITDA margin of 15.1% in 9M 2009/10, higher than in 9M 2008/09 (12.2%), due to improved margins in Europe after the completion of the EU sugar reform and growth in Brazil in a context of high prices.
 - **Sugar & Alcohol Europe EBITDA** up 51.5% versus 9M 2008-09
 - **Sugar & Alcohol Brazil EBITDA** up 56.3% versus 9M 2008-09
- **Net Debt** increased by 5.9% to €2,046 million at June 30, 2010 versus €1,931 million at June 30, 2009, including the impact of the acquisition of Groupe Quartier Français (in La Réunion) by the end of June 2010 for € 170 million.

9M 2009/10 OVERVIEW

Financial Highlights			
€ Million	9M 2009/10	9M 2008/09	Variation
Net Revenues	2,572.7	2,535.8	+1.5%
EBITDA (before price complements)	387.2	309.0	+25.3%
EBITDA Margin	15.1%	12.2%	+ 290 bps
Net Debt	2,045.9	1,931.4	+5.9%
Sugar sales ('000 t)	2,290	2,138	+7.1%
Alcohol sales ('000 m³)	1,045	1,046	-0.5%
Starch & glucose sales (000 t)	1,089	1,072	+1.5%

Price complements: We pay to our cooperative member a price complement based on the amount of sugarbeet supplied to Tereos France. Price complement is proposed by our Executive Board and voted by Tereos Supervisory Board. Price complement payments are now linked to Tereos France results. Unlike dividends, which are paid in proportion to share capital, price complements will continue to be paid based on the amount of sugarbeet delivered. As a result, we consider Price complement as payment for the purchase of raw materials and recognize it in our financial statements in the line item "Purchases and changes in inventory", above operating income. However, in order to have comparable financial statements with non cooperative companies, we calculate our EBITDA, during the periods under review by adding back the price complement.

NET REVENUES

Tereos posted total revenues of €2,572.7 million for the nine month ended June 30, 2010 compared with €2,535.8 million for the nine month ended June 30, 2009.

€ million	9M 2009/10	9M 2008/09	Variation	%
Sugar Europe	1,175.0	1,154.7	20.3	1.8%
Tereos Internacional	1,397.7	1,381.1	16.6	1.2%
Starch	721.7	846.6	-124.9	-14.8%
Brazil	431.0	320.8	110.2	34.4%
Ethanol Europe	198.1	183.2	14.9	8.1%
Indian Ocean	46.9	30.5	16.4	53.8%
Total	2,572.7	2,535.8	36.9	1.5 %

Sugar Europe sales (+1.8%): Increase due to sugar sales out of quota

Sugar beet activity for the nine month period ended June 30, 2010 totalled €1,175.0 million, compared with €1,154.7 million for the nine month ended June 2009.

The €20.3 million increase in net revenues results from:

- Volume impact: +7.6%, mainly due to sugar sales out of quota (strong increase linked to the historical high crop and the one-off EU export contingents increase);
- Price/product mix impact : -5.8% due to lower price for sugar under quota for 9M 2009-10 compared with 9M 2008-09 as a result of the EU sugar reform; price for non quota sugar increased by 12.8% as a result of the price increase for sugar on the world market; Alcohol prices remain lower than during 9M 2008-09.
- Exchange rate impact: +0.1% due to the appreciation of the Czech crown compared to euro

Starch sales (-14.8%): Decrease in prices

Starch sales for the nine month period ended June 2010 reached €721.7 million, compared with €846.6 million for the nine month ended June 30, 2009.

This decrease by 14.8% (€124.9 million) is the consequence of:

- Volume impact: +1.4%, driven by a resilient food industry;
- Price/product mix impact : -16.1% due to lower price in line with the decrease in cereal prices.

Brazil sales (+34.4%): Increase in sugar prices and positive exchange rate impact

Total sales in Brazil (incl. Mozambique) for the nine month period ended June 2010 was €431.0 million, compared with €320.8 million for the nine months ended June 2009.

The increase in Brazil's revenues by 34.4% (€110.2 million) is due to :

- Volume impact: -14.1%, mainly due to a crop 09/10 delayed by unfavorable weather conditions and a voluntary storage policy to catch better margin within the following quarters.
- Price/product mix impact : +30.2% supported by positive market fundamentals for sugar but also for ethanol.
- Exchange rate impact: +18.2% due the global appreciation of the Brazilian currency compared to euro.

Ethanol Europe revenues (+8.1%): Increase in volumes sold

Ethanol Europe revenues for the nine month period ended June 30, 2010 totalled €198.1 million, compared with €183.2 million for the nine months ended June 2009.

The €14.9 million increase in net revenues is mainly due to:

- Volumes impact : +7.0%, resulting from the start up of DVO and the production increase in our Lillebonne plant despite a week third quarter due to planned stoppages for maintenance and testing of barley as a new raw material last quarter.
- Price/product mix impact : +1.1%, with an improved mix product vs. 9M 2008-09.

Indian Ocean revenues (+53.8%): mainly due to the bagasse premium classified as turnover on the last quarter (excluding this impact, turnover is up by 10.2%)

Indian Ocean revenues for the nine month period ended June 30, 2010 totalled €46.9 million, compared with €30.5 million for the nine months ended June 2009.

The €16.4 million increase in net revenues is mainly due to:

- Bagasse premium classification as turnover for €13.3.
- Volumes impact : +17.9%, thanks to the catch up of the delay in the crop for 2008/09
- Price/product mix impact : -7.7%, as a result of the EU sugar reform.

Sugar assets from Quartier Français will be consolidated at the P&L level from the 1st of July.

EBITDA (before price complements)

EBITDA totalled €387.2 million for the nine month ended June 30, 2010 compared with €309.0 million for the nine month ended June 30, 2009, a rise of 25.3%.

€ million	9M 2009/10	9M 2008/09	Variation	%
Sugar Europe	199.4	131.6	67.8	51.5%
Tereos Internacional	200.1	179.5	20.6	11.5%
Starch	92.0	107.8	-15.8	-14.7%
Brazil	81.3	52.0	29.3	56.3%
Ethanol Europe	17.3	14.6	2.7	18.8%
Indian Ocean	9.5	5.1	4.4	85.9%
Holding	-12.3	-2.1	-10.2	-
Total	387.2	309.0	78.2	25.3%

EBITDA margin was 15.1% for the period compared to 12.2% for 9M 2008/09.

Sugar Europe EBITDA (+51.5%): Increase due to sugar sales (under quota & out of quota) and improved production cost

Sugar Europe EBITDA for the nine month period ended June 30, 2010 totalled €199.4 million, compared with €131.6 million for the nine months ended June 2009.

The increase in EBITDA of €67.8 million is primarily due to improved commercial margins, a decrease in energy costs and lower production costs (mainly thanks to a better sugarbeet quality).

Please note also high margin for exports of sugar out of quota as a result of the increase in the sugar world market price.

Starch EBITDA (-14.7%): back to normative results in a context of decreasing prices

Starch EBITDA for the nine month period ended June 30, 2010 reached €92.0 million, compared with €107.8 million for the nine month ended June 30, 2009.

This decrease is primarily the result of the lower prices (in line with the grain prices trend), partially offset by a reduction in the production costs mainly due to a decrease in energy costs and impact of the closure of the Greenwich plant (UK).

Brazil EBITDA (+56.3%) : Strong increase in selling prices

Brazil's EBITDA for the nine month period ended June 30, 2010 reached €81.3 million, compared with €52.0 million for the nine month ended June 30, 2009.

This increase is the result of high sugar prices (world market).

Ethanol Europe EBITDA (+18.8%): higher volumes sold

Ethanol Europe's EBITDA for the nine month period ended June 30, 2010 reached €17.3 million, compared with €14.6 million for the nine month ended June 30, 2009.

Ethanol Europe activity benefits from higher volumes sold.

EBITDA for Q3 decreased strongly compared to Q3 2008/09 due a planned maintenance stoppage at the Lillebonne facility and lower operational efficiency due to testing of barley as a new raw material.

Indian Ocean EBITDA (+85.9%): an increase driven by higher volumes sold

Indian Ocean's EBITDA for the nine month period ended June 30, 2010 reached €9.5 million, compared with €5.1 million for the nine month ended June 30, 2009.

This increase is primarily the result of higher volumes sold thanks to the catch up of the delay in the crop for 2008/09.

Sugar assets from Quartier Français will be consolidated at the P&L level from the 1st of July.

We confirm our EBITDA guidance for 2009-10 will be above €500 million.

NET FINANCIAL EXPENSES

Our net financial expense decreased by €39.5 million, from a loss of €153.3 million for the nine month period ended June 30, 2009 to a loss of €113.8 million for the nine month period ended June 30, 2010.

This improvement is primarily due to the decrease of the forex loss.

CAPEX

For the nine months ended June 30, 2010, our capital expenditures were €77.9 million, compared with €138 million at the end of June 2009.

NET DEBT

Our net financial debt at the end of June, 2010 was €2,045.9 million compared with €1,931.4 million at the end of June 2009. The increase by €114.5 million includes:

- The impact of Petrobras first investment in Guarani (R\$683 million) as well as the acquisition of Mandu mill (R\$598 million) in Brazil,
- The impact of the acquisition of Groupe Quartier Français (in La Réunion) by the end of June 2010 for € 170 million (€97 million as the first payment for equity and €73 million of net debt). Core assets have been acquired by Tereos Internacional on July 1st, while remaining non core assets will be disposed within the next 18 months.

At the end of June, Tereos' cash position was a positive € 239.0 million.

The analysis of the net debt can be summarized as follows:

	Medium		Total	Cash	Net Debt	July 10	July 11	July 12	July 13	July 14	July 15
	Short Term	& Long Term				June 11	June 12	June 13	June 14	June 15	June 16
Overdraft	2.9	-	2.9	- 16.9	- 14.0	2.9	-	-	-	-	-
Revolving Credit facility	225.0	-	225.0	-	225.0	225.0	-	-	-	-	-
Term Loan	75.0	105.0	180.0	-	180.0	75.0	20.0	30.0	55.0	-	-
High Yield Bond	-	500.0	500.0	-	500.0	-	-	-	500.0	-	-
Debentures Loan	1.5	11.6	13.1	-	13.1	1.5	3.5	2.4	2.7	2.9	-
Others Debt	3.0	6.6	9.6	-	9.6	3.0	2.5	2.3	1.6	0.1	0.1
Total Tereos France	307.4	623.2	930.5	- 16.9	913.6	307.4	26.0	34.6	559.3	3.1	0.1
Berneuil Participation	0.1	-	0.1	-	0.1	0.1	-	-	-	-	-
TTD	49.5	10.5	60.0	- 2.5	57.6	49.5	9.1	1.4	-	-	-
SYRAL	150.5	18.5	169.0	- 20.2	148.8	150.5	6.1	6.1	4.9	1.5	-
BENP	-	-	-	- 12.4	- 12.4	-	-	-	-	-	-
DVO	0.1	-	0.1	- 0.2	- 0.2	0.1	-	-	-	-	-
Guarani (Brazil & Mozamb.)	403.6	190.9	594.5	- 112.8	481.8	403.6	146.0	44.9	-	-	-
Bois Rouge (Réunion)	12.4	3.7	16.1	- 4.2	11.9	12.4	0.7	0.7	0.6	0.4	1.4
GQF (Réunion)	118.7	-	118.7	- 46.1	72.6	118.7	-	-	-	-	-
Tereos EU	153.4	242.5	395.9	- 23.2	372.7	153.4	35.0	35.0	35.0	137.5	-
Tereos Agro Industrie	-	-	-	- 0.2	- 0.2	-	-	-	-	-	-
Tereos Internacional	-	-	-	- 0.3	- 0.3	-	-	-	-	-	-
Total Net Debt	1 195.7	1 089.3	2 285.0	- 239.0	2 045.9	1 195.7	222.9	122.7	599.8	142.4	1.5

Note: €1 195.7 million with a maturity of less than one year, of which €370.0 million are renewable until 2014 (RCF syndicated facility) and €83.5 million renewable until September 2011 under the factoring programme for Syral.

Syndicated Loan	Usable	Drawn	Un-drawn
Term loan - Tereos	150.0	105.0	45.0
Term loan - Tereos EU	275.0	255.0	20.0
Revolving credit facility - Tereos	200.0	150.0	50.0
Revolving credit facility - Commerciale Tereos	150.0	50.0	100.0
Revolving credit facility - Brabant	50.0	25.0	25.0
Revolving credit facility - Tereos EU	175.0	145.0	30.0
Revolving credit facility - Tereos Internacional	40.0	0.0	40.0
Total	1 040.0	730.0	310.0

At June 30th 2010, the €1 040.0 million syndicated credit facilities were drawn for €730.0 million, therefore €310.0 million remain available under these lines, additional €107.8 million un-drawn lines were available in our operating subsidiaries.

The unused credit lines cumulated with cash available at the end of June 2010 totalled €656.8 million.

CONTACTS

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Tereos is an agro-industrial cooperative group with 13,000 employees that processes sugar beet, sugar cane and grains into sugars and alcohols. We operate 32 industrial facilities in Europe, Brazil and Africa. In 2009, Tereos produced 2.8 million tons of sugar, 1.3 million tons of starch products and 1.4 million of cubic meters of alcohol and ethanol. With revenues of €3,309.2 million and EBITDA (before price complement) of €429.0 million for the 2009 financial year, we are one of the leading sugar, starch and ethanol producers in Europe and Brazil.

FINANCIAL CALENDAR

Annual 2009-2010: Friday 28th January 2011

APPENDICES

CONSOLIDATED SALES VOLUMES

	9M 2009-10	9M 2008-09
Sugar - Europe (000 tons)	1,507	1,253
Sugar - Brazil (000 tons)	737	847
Sugar – Rest of the world (000 tons)	46	38
Total sugar	2,290	2,138
Alcohol - Europe (000 cubic meters)	737	671
Alcohol - Brazil (000 cubic meters)	308	375
Total alcohol	1,045	1,046
Starch sales in Europe (000 tons)	1,089	1,072
Total starch	1,089	1,072